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# NEW IN HOMES & CONDOS

SATURDAY, JULY 12, 2014 SECTION H

CE ON2

## Smart home features start at the top

Canderel teams up with Samsung to install its Smart Home technology in YC Condos' luxe penthouses

IAN HARVEY  
SPECIAL TO THE STAR

YC Condos' 66-storey highrise coming to the downtown Yonge and Grenville Sts. neighbourhood just got an upgrade.

The project, by Canderel Residential, already features an audacious infinity-edge pool planned for the top floor.

The pool will include a three-sided vista of the city and the lakefront, and will join a list of the world's top death-defying water features.

Now the builder has inked a deal with a division of electronics giant Samsung to include smart home engineering in penthouse units, which start at 1,000 square feet, \$930,000 and up.

Other YC Condos suites can add the package as an option, though prices have not been finalized yet.

Riz Dhanji, Canderel's vice-president of sales and marketing, says the deal with Samsung's digital division — Samsung SDS — is the first of its kind with a highrise condo developer in Canada.

"This a wireless system and it's truly exciting, not just in the technology but to be the first condominium developer to be able to offer this as an option or a standard feature," says Dhanji.

"This really is geared for the professional, either a move-up or move-down buyer, who wants to have technology at their fingertips to improve their lives."

Evolved in Asia, smart home systems and their place in the day-to-day lives of GTA homes are relatively new.

The unique aspect of the technology, considered standard in today's digital market, is that it has all been packaged by Samsung and engineered to work seamlessly.

It starts, says Dhanji, with the Smart Door Lock keyless entry system on the door: "It's a screen; you program a code into it."

Then it goes a step further: Open the lock, and the door, with your mobile phone — either for yourself or to let a repair or service person into your home when you



MARTA IWANEK/TORONTO STAR

Demonstrating the smart home features, from left: Paul Brannen, senior v-p, enterprise and mobile solutions, Samsung; Jason Abbott, v-p and managing partner, True Marque; Riz Dhanji, v-p sales and marketing, Canderel; and Joan Popowich, residential group marketing director, Canderel.

"It's truly exciting . . . to be able to offer this."

**RIZ DHANJI**  
VP SALES AND  
MARKETING,  
CANDEREL  
RESIDENTIAL

are out. The system also has a camera on the door, which will take a photo of anyone who knocks and send their picture to your phone.

It's a useful function even if you're home and either busy or indisposed.

Other features include options to raise and lower blinds, turn lights on and off, and adjust the temperature — all from the owner's mobile device inside or outside the unit.

Samsung introduced their Smart Home Service, which allows Smart TVs, home appliances and smartphones to be connected and managed through a single platform, at the Consumer Electronics Show in Las Vegas this past January.

Users can connect with their devices anywhere and anytime, even checking the interior of their units while they're out — useful if you suspect your pet has a

secret life when you're at work.

Canderel has partnered with True Marque, of Markham, which sells, installs and services Smart Home automation systems and is a Samsung SDS reseller.

"Samsung is a pioneer in this and in Asia has two million installations. But they've been going there for 12 years," says Jason Abbott, of True Marque.

DIGITAL continued on H11

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